





# From books to social media, from general public to specific user groups

#### Content

#### Part 1 – SOCIAL MEDIA

- Understanding social media
- On-line communication strategy
- Why content is the king?
  - √ Tips and ticks
  - ✓ Best practices used in European NSI's
- Analytics
- Q&A



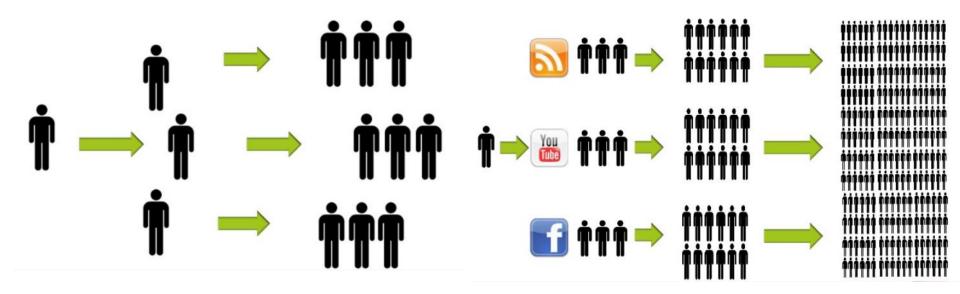






#### **Social networks**

 most popular forms of online communication for prompt communication and exchange of multimedia content



spreading information **BEFORE** social networks

spreading information **AFTER** social networks







# Ignore it or not?

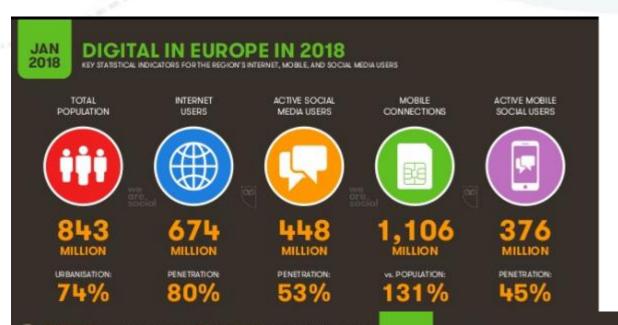








#### Internet and social media



World – annual growth of social media users +13%

World – 3.2 billion active social media users (42% of total population)



# Usage of social networks in European NSI's



# Most popular social networks in European NSI's



- 26 NSI's use TW
- 25 NSI's tweet in official language
- 13 NSI's have additional account in English
  - **Netherlands** the highest rate of followers in comparison with the total population - 0,7%



- 22 NSI's use FB
- Estonia the highest rate of FB fans in comparison with the total population - 0,3%



YouTube • 14 NSI's use YT







## Plan goals, create a vision, set a STRATEGY

- Brand identity (who you are?)
- Plan goals (what you want to achieve?)
- Create vision (what you want to be?)
- Get acquainted with your target audience (who are you talking to? what are they seeking for?)
- Find the benefits of your products and services how they affect current and potential users (facilitate life? solve potential problem?)
- Highlight the difference from others (shareholders, partners, similar institutions)
- Production of content (what? how? who?)
- Editor calendar (when?)
- Building community (how to start?)







# Who is CM (Community Manager)?















#### Social media content

#### Try to find 4 U's themes

Useful, Urgent, Unique, Ultra-specific



#### Social media content

#### The 5 C's of good post

Clear, Concise, Compelling, Credible, Connected to the real world



# Respect two way communication

- "A brand is no longer what we tell the customer it is it is what customers tell each other it is."
  - Scott Cook

- Allow questions, comments, disscusions, reviews
- Make response time as short as possible
- Keep it informal
- Ask for feedback

#### **BUT**

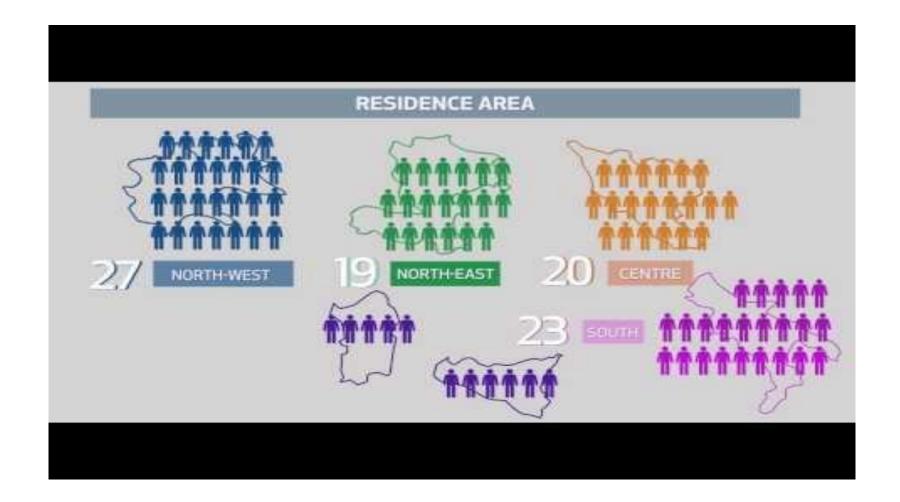
Avoid sensitive topics such as politics, sexuality, using prejudices







#### Use data visualisations - videos





# Use data visualisations - infographics



#### Make editorial calendar

• planing and drafting content for upcoming releases

Publish date	Publish day	International day	Author	Original copy	Link	Content type	Status	Boost
7.4.2018	Saturday	World Health Day	Croatia	How would you rate your health - very good, good, fair, bad or very bad? 67,5% of EU citizens perceive their own health as very good or good   Get more EU figures on self-perceived health → http://ec.europa.eu//inde/Self-perceived_health_statistics #WorldHealthDay	http://ec.europa.eu/eurostat/statis tics-explained/index.php/Self- perceived health statistics	Static infographic	Finalized and available	
8.4.2018	Sunday							
9.4.2018	Monday		Italy	The Italian National Statistical Institute (Istat) and Ministry of Economic Development took a closer, statistical look at start-ups. Here are the results		Static infographic	Finalized and available	
10.4.2018	Tuesday		Eurostat	Climate change concerns all of us. Do you know which are its main drivers or how your everyday habits make a difference?  Use Eurostat's new interactive tool to see how the key indicators related to climate change have evolved in the EU and its Member States recently → http://ec.europa.eu/eurostat//climate-change/visualisations		Static image	Finalized and available	
11.4.2018	Wednesday							
12.4.2018	Thursday							
13.4.2018	Friday		Bulgaria	On April 3, 1879, Sofia was declared the capital of Bulgaria. Today, Sofia is a symbolic capital of the European Union as Bulgaria holds the Presidency of the Council of the European Union. How much do you know about Sofia? Get the key figures in this infographic by the Bulgarian National Statistical Institute		Static infographic	Work in progress	

# Use mulitpliers – tag relevant profiles or pages



Komentiralte.

0000

# Use highly proactive approach







#### Office for National Statistics

May 25 · 杂

How does the UK trade with the EU and the rest of the world? Explore the facts before the EU referendum http://visual.ons.gov.uk/uk-perspectives-2016-trade-with-th...





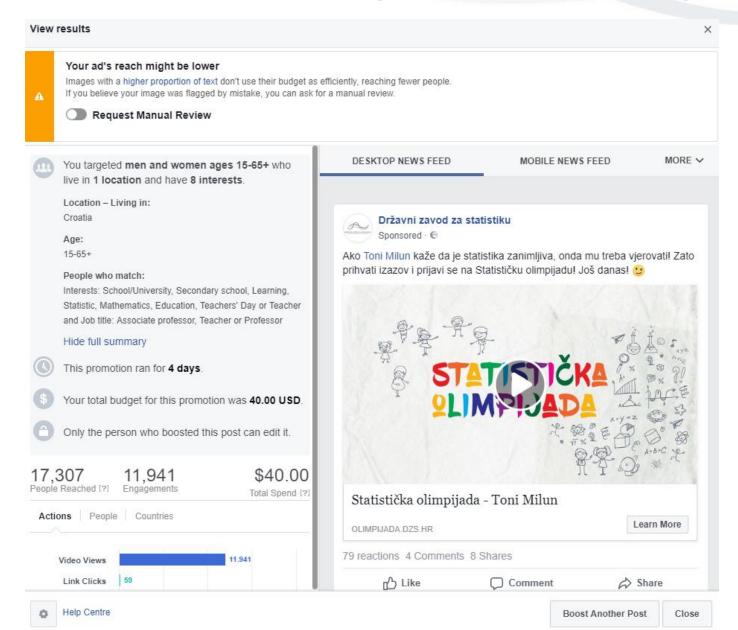




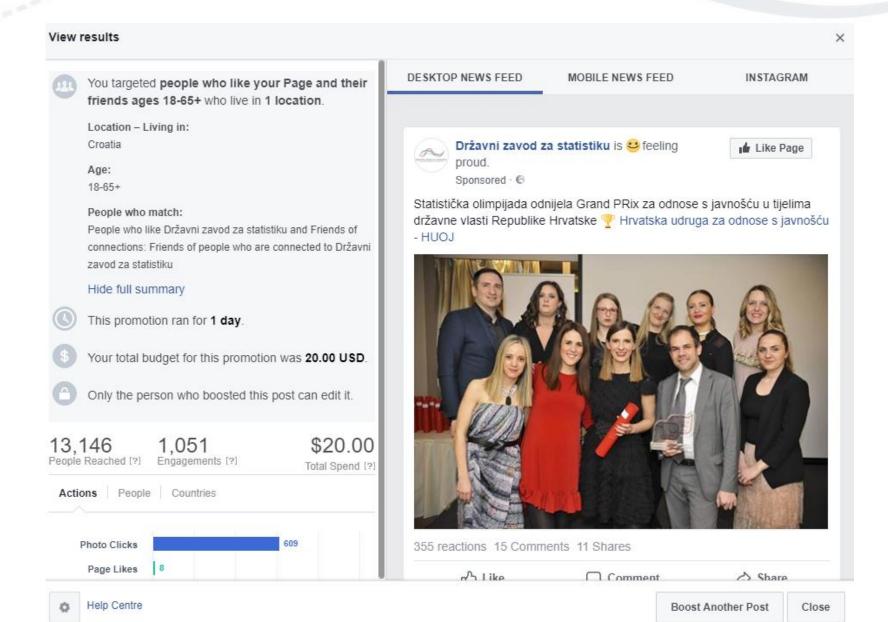




# Use paid promotion – target specific user groups



## Use paid promotion – target specific user groups



#### Entertain – use quizzes, pools...











### **Post analytics**

Post Details ×



#### 62,924 People Reached 2,583 Reactions, comments & shares (i) 2,062 424 1,638 Like On post On shares 143 41 102 C Love On post On shares On post On shares 🐸 Haha On post Wow 😯 On shares 2 1 1 Angry On post On shares 134 37 Comments On Post On Shares 224 210 14 On Post On Shares

Performance for your post

3,364 Post Clicks

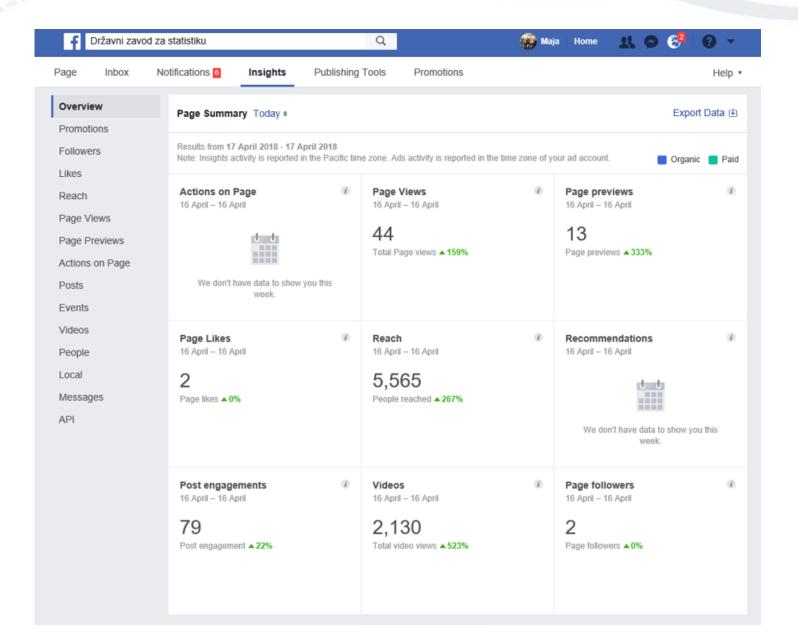
479	2	2,883
Photo views	Link clicks	Other Clicks (i)

#### NEGATIVE FEEDBACK

11 Hide Post1 Hide All PostsReport as SpamUnlike Page

Insights activity is reported in the Pacific time zone. Ad activity is reported in the time zone of your ad account.

#### Page analytics



"We don't have a choice on whether we DO social media,

the question is how well we DO it."

- Erik Qualman





CROATIAN BUREAU OF STATISTICS



#### Thank you for your attention!

Maja Pekeč

Croatian Bureau of Statistics

Director of Customer Relations

Tel: +385 (0)1 4806 121 E-mail: pekecm@dzs.hr