University of Ljubljana
Faculty of Social Sciences



Web surveys

Nejc Berzelak and Vasja Vehovar

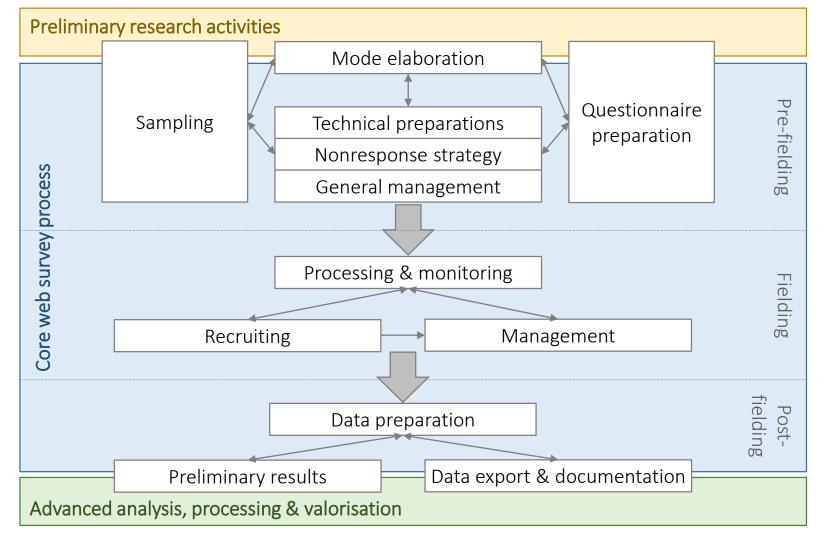


Introduction

Understanding web surveys to assess their feasibility for various research purposes

Introduction

The web survey process



Introduction

Defining characteristics of web surveys

Medium

in person
phone
physical delivery
Internet

Interviewer

administers just present no interviewer

ICT devices

not used used by interviewer used by respondents

Presentation

visual auditory



Characteristics, pros and cons

Main advantages and limitations

Self-administration

- + No costs of interviewers
- + No interviewer effects
- + Time and pace of completion left to respondents

- Less possibilities to motivate respondents
- Limited help and explanations for respondents
- Lack of control over the survey situation



Characteristics, pros and cons

Main advantages and limitations

Visual presentation of computerised questionnaires

- + Easier comprehension of longer and complex questions
- + Interaction and dynamics to improve response quality
- + Extended data collection possibilities by including graphics and multimedia

- Basic reading and ICT skills needed by respondents
- Attention to visual design of the questionnaire needed

Characteristics, pros and cons

Main advantages and limitations

Internet as a medium

- + Reduced constraints of time and place of surveying
- + Real-time data transfer and storage
- + Broad range of supported ICT devices to participate

- Access to the Internet needed
- Concerns of respondents regarding legitimacy, privacy and data protection

Deciding for a web survey

Suitability for a research purpose

Some factors for assessment of suitability

- Level of Internet use and specifics of Internet non-users
- Questionnaire length or complexity that may benefit from interviewer assistance and motivation
- Expected lower response rates, especially compared to faceto-face surveys
- Lack of control over who completes the questionnaire
- Privacy concerns by research participants, especially compared to paper questionnaires



Coverage and response

Selected considerations for overcoming the coverage issues and improving response rates

Samples and Internet non-coverage

Two types of coverage problems

Two largely separate types of problems related to coverage in web surveys:

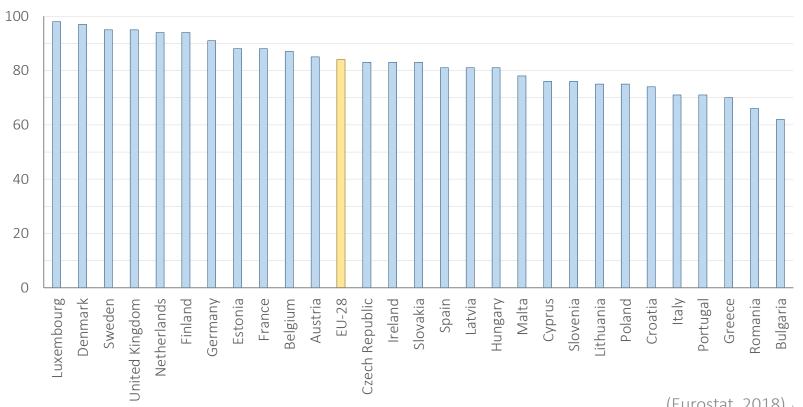
- Sampling (non-)coverage
 probability and non-probability samples of different performance in target population coverage
- 2. Internet (non-)coverage non-response error due to sampled Internet non-users unable to participate in the survey

More specific to web surveys

Samples and Internet non-coverage

Internet non-coverage

Share of Internet users in the EU general population



Contact strategy

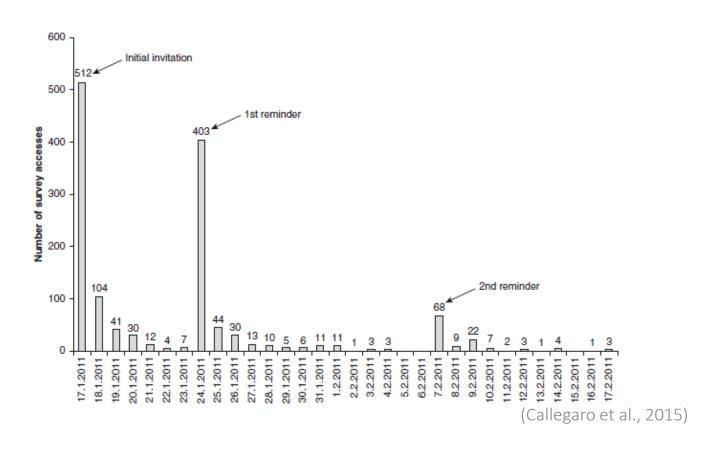
 Multiple contact attempts: pre-notification, main invitation, two reminders ("the tailored design method approach")

(Dillman et al., 2014)

- Mail instead of or in addition to e-mail invitations
- Professional design of invitation letters
- Clearly communicated aims and benefits of the study
- Assurance of privacy and confidentiality
- Contact information and signature of the responsible person

Contact strategy

Importance of multiple contacts (example)



Contact strategy

Mail web survey invitation letter (example)

Univerza v Ljubljani
Fakulteta za družbene vede

REPUBLIKA SLOVENIJA

STATISTIČNI URAD REPUBLIKE SLOVENIJE

Upubljana, 23. 6. 2008

Ljubljana, 23. 6. 2008

Dear Mr. Novak,

Request for participation and study objective

Personalised greeting

Importance of participation

Simple URL and code

Length and confidentiality

A note for Internet non-users

Contact for info and assistance

Included incentive

We would like to ask you for your help with an important study on the use of information and communication technologies in households and by individuals. The study is being conducted by the Faculty of Social Sciences in cooperation with the Statistical Office of the Republic of Slovenia. We are especially interested in the use of mobile phones and computers in Slovenian households, availability of Internet access and the purposes of Internet use.

Your participation in the survey will help us better understand the use of information technologies in Slovenia. We kindly ask you to complete the questionnaire online by entering the address below in your web browser:

ikt.cmi.si

and then entering your questionnaire code: 199960

dean of the Faculty of Social Sciences

The questionnaire will take you about fifteen minutes to complete. Your participation is voluntary, and your answers will be protected in accordance with the legislation and highest research standards. In case you do not have internet access or you prefer not to complete the online questionnaire for any other reason, we will send you a paper questionnaire the next week and ask you to return it by mail.

Should you need any further information about the survey, please contact us by telephone 01 5805 278 or e-mail at <a href="https://links.com/links/mores/besses/bes

We have enclosed a small token of appreciation to thank you for considering our request.



Director-General of the Statistical office of the Republic of Slovenia

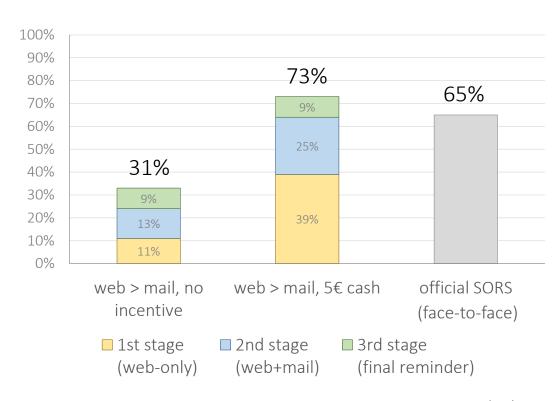


Incentives

- Prepaid cash works best, even with small amounts
- Mixed results with non-monetary and promised incentives, especially with lotteries
- Increase in the amount of incentive does not necessarily increase the response rate
- Effectiveness in general quite variable

Incentives

Response rate improvement with incentives (example)



Questionnaire length

Increased length → Increased non-response and drop-out

General recommendation (rule-of-thumb):

≤5 min

15 min

Ideal length

Maximum length

> 15 min

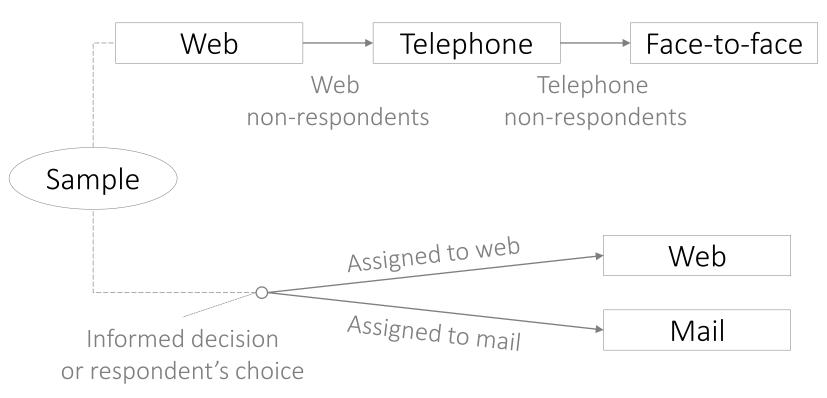
May work with a careful design

Combining data collection modes

- Using more than one mode to collect the data
- Most often for cost reduction and for overcoming nonresponse and Internet non-coverage issues
- A number of possible ways to combine modes
- Increasing use trends, promising in many respects

Combining data collection modes

Sequential and parallel mixed-mode designs (example)



Troubles with mixed modes

Mode effects

- Sensitive topics especially prone to mode effects
- Lack in understanding of comparability across modes

Response rates

- Commonly lower compared to single-mode face-to-face
- Often reduced when respondents are given a choice

Troubles with mixed modes

Complexity (and costs)

- Tailoring the questionnaires to each mode
- Complex monitoring and administration
- Technical and administrative infrastructure for large projects
- Cost benefits often not that large, especially compared to single-mode telephone and mail surveys

Web questionnaires

Taking advantage and avoiding pitfalls of computerised selfadministered questionnaires online

Focusing on the respondent's task

Response process

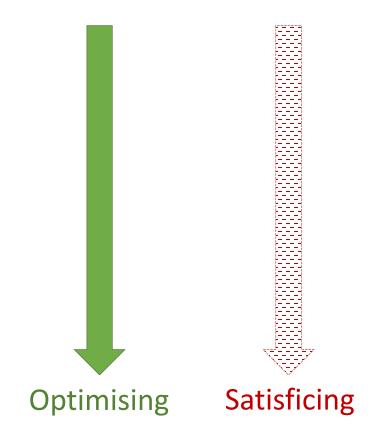
The respondent's task

Tourangeau et al. (2000)

- 1. Comprehend the question
- 2. Retrieve the relevant information
- 3. Judge and integrate the retrieved information
- 4. Provide the response

The respondent's performance

Krosnick (1991)



Focusing on the respondent's task

Focusing on the respondent's task

Probability of satisficing

Krosnick (1991)

task difficulty
ability × motivation

Task of researcher: decrease difficulty & increase motivation

Question types

Selecting a question type that matches the expected response type



What is the main source of income in your household?

- Wages or salaries
- Income from self-employment (excluding farming)
- Income from farming
- Pensions
- ☑ Unemployment/redundancy benefit
- Any other social benefits or grants
- Income from investment, savings, insurance or property
- Income from other sources

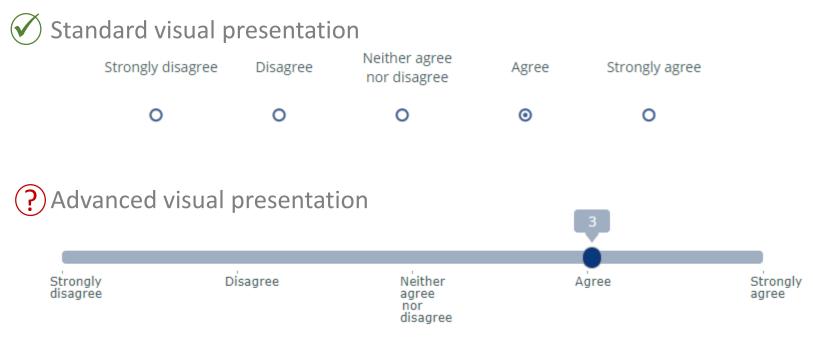


What is the main source of income in your household?

- Wages or salaries
- Income from self-employment (excluding farming)
- Income from farming
- O Pensions
- Unemployment/redundancy benefit
- O Any other social benefits or grants
- Income from investment, savings, insurance or property
- O Income from other sources

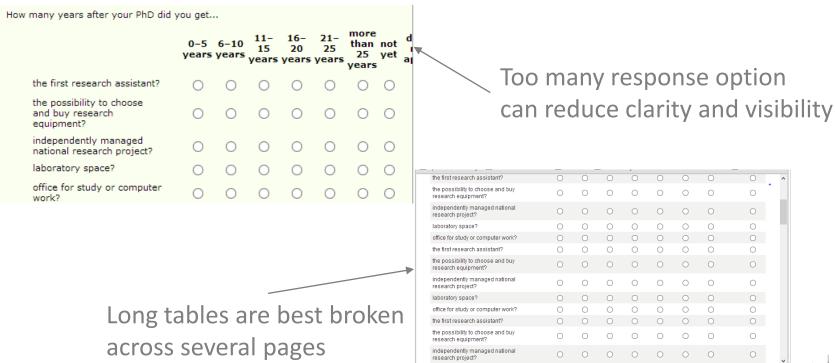
Question types

Standard question types and visual presentations a better choice if there is no need for complex ones



Grid questions

Often useful, but should not have too many items and response options



Visual design

Plain and simple design works fine and reduces potential distractions:

- white or lightly shaded background,
- well-contrasting standard fonts,
- logotype for professional look and feel (optional),
- no unnecessary images or other potentially distracting graphical elements,
- single or small number of questions per page.

Images and multimedia

Sometimes a useful extension, but can affect answers or cause technical problems



Higher rating of own health on scale 1-5

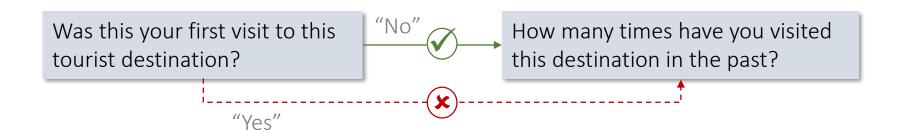


Lower rating of own health on the same scale



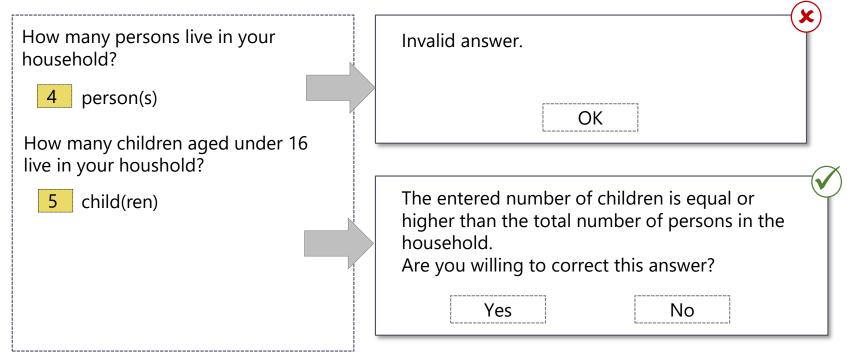
Questionnaire dynamics

Automatic skips and other dynamic features reduce burden and increase data quality (if correctly done)



Real-time validation

Checks for unanswered questions or invalid answers can improve quality when not too restrictive, vague and annoying



Emerging advances

Trends advancing the development and extending web survey data collection

Online panels

Non-probability online access panels

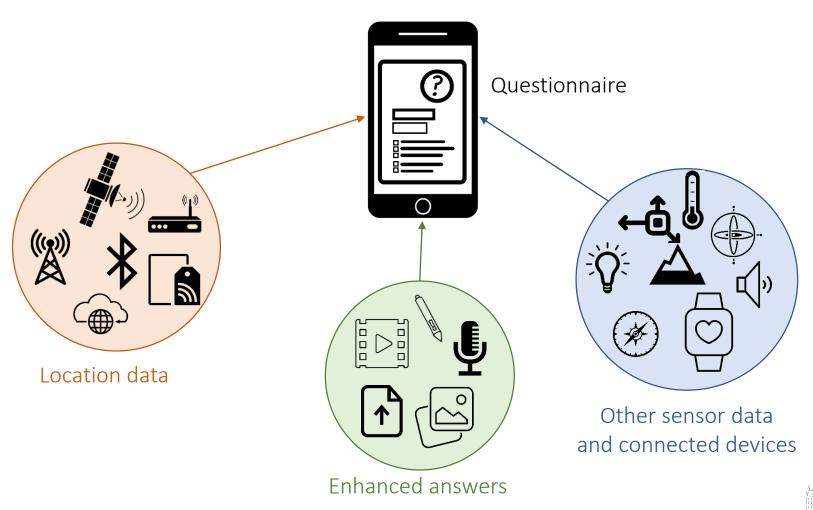
- Fast growth in recent year, especially in business sector
- Almost always non-probability samples with the quality depending on panel recruitment procedures
- Limited effectiveness of statistical adjustments for nonprobability samples
- Non-probability ≠ useless

Online panels

Probability online access panels

- Established using mixed-mode designs or by providing devices and Internet access to non-users
- Examples: LISS panel (NL), Gesis Panel (DE), CRONOS (pilot in EE, SI and UK)
- Better representation of the general population
- (Very) high costs of implementation and maintenance
- Detailed elaboration of feasibility for broader use needed

Smartphones as data collection hubs



Challenges with mobile web surveys

Questionnaire design

- Increasing use of mobile devices to participate in standard web surveys
- Small screens more challenging to display and interact with the questionnaire
- Adaptations needed especially for grid questions, but the optimal approach is still unclear

Challenges with mobile web surveys

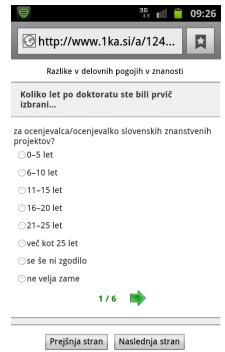
Mobile design adaptation (example)

Non-adapted design





Adapted design



Challenges with mobile web surveys

Engagement

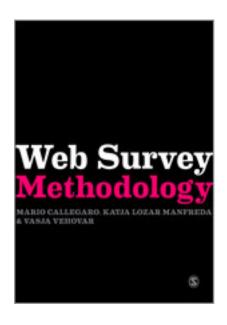
- More breakoffs and unanswered questions
- Potential influence of non-adapted questionnaire design and contextual factors (on-the-go participation)
- Low willingness to consent to sensor and other passive data collection

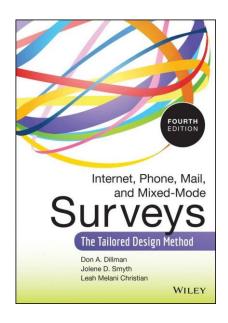
Further reference

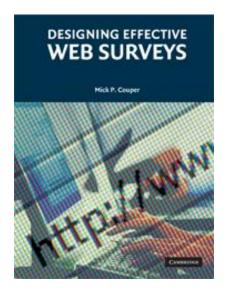
Some literature and other sources of information about conducting web surveys

Resources on web surveys

Selected books







Resources on web surveys

Web Survey Methodology website



www.websm.org

University of Ljubljana
Faculty of Social Sciences



Thank you!

nejc.berzelak@fdv.uni-lj.si vasja.vehovar@fdv.uni-lj.si